

ALLSTATE AGENTS		
Loan Type	Rate	Terms (months)
TPP Loan <sup>1</sup>	as low as 5.99% f	up to 180
Internal Buy Loan <sup>2</sup>	Call for details	
FARMERS® AGENTS & DISTRICT MANAGERS		
Contract Value Loan <sup>6</sup>	as low as 5.99% f	up to 180
Contract Value Loan <sup>A,6</sup>	as low as 7.49% v	up to 180
Contract Value Line of Credit <sup>A,6,7</sup>	as low as 8.49% v	up to 120
Contract Value Loan for District Managers <sup>8</sup>	as low as 7.74% f	up to 120
Prime Agent Loan <sup>6,20</sup>	as low as 6.74% f	48 to 84
Prime Agent Loan <sup>A,6,20</sup>	as low as 7.74% v	60 or 84
Prime Agent Line of Credit <sup>A,6,20,21</sup>	as low as 8.74% v	60
Preferred Agency Staffing Loan <sup>14,15</sup>	as low as 6.99% f	60
Acquisition Loan <sup>16</sup>	Call for details 866-236-6968	
OTHER AGENTS		
Agency Business Loan <sup>9,10</sup>	as low as 6.99% f	up to 36
Agency Business Loan <sup>A,9,10</sup>	as low as 7.25% v	up to 120
Agency Business Line of Credit <sup>A,9,10</sup>	as low as 7.25% v	up to 120
BUSINESS		
Office Improvement Loan <sup>3</sup>	as low as 11.49% f	up to 48
Working Capital Loan	as low as 11.49% f	up to 60
Business Visa <sup>11*</sup>	10.50% - 18.00% v	<a href="http://nwpreferredfcu.com/rewards">nwpreferredfcu.com/rewards</a>
Business Lines of Credit <sup>4</sup>	as low as 10.50% v	up to 60
Commercial Real Estate Loans <sup>12,19</sup>	Call for details - Up to 80% financing 25 year amortization/15 year balloon	
CHECKING ACCOUNTS		
Account Type	Base Rate <sup>13</sup>	APY <sup>13</sup>
Free Business Checking	0.00%	0.00%
Agency Trust Checking	0.00%	0.00%
Health Savings Account (HSA) <sup>18</sup>		
\$0-\$999	1.49%	1.50%
\$1,000-\$2,499	.10%	.10%
\$2,500-\$4,999	.10%	.10%
\$5,000-\$9,999	.10%	.10%
\$10,000-\$24,999	.10%	.10%
SAVINGS ACCOUNTS		
Account Type	Base Rate <sup>17</sup>	APY <sup>17</sup>
Money Market <sup>17,18</sup>		
\$0 - \$1,999	1.19%	1.20%
\$2,000 - \$9,999	1.24%	1.25%
\$10,000 - \$24,999	1.64%	1.65%
\$25,000 - \$49,999	1.78%	1.80%
\$50,000 - \$249,999	1.88%	1.90%
\$250,000+	3.00%	3.05%

f-fixed, v-variable

## DISCLOSURES

Rates and terms may vary based on a borrower's credit qualifications. All loan rates are determined by Credit Union management and subject to change at any time. The Credit Union may offer other rates in the future. All services offered by the Credit Union shall be subject to applicable laws of the State of Oregon, federal laws and regulations, Credit Union bylaws and all regulations, rules and practices now or hereafter adopted by the Credit Union. All loans subject to credit approval.

\*The Annual Percentage Rate is variable and is figured on the following basis: The Annual Percentage Rate will be calculated on the last day of each calendar quarter. The Credit Union starts by calculating the index, which is the average auction rate on 26-week U.S. Treasury Bills for the prior 3 months, rounded up to the nearest ¼%. The Credit Union adds a margin to the index. The amount of the margin is based on your credit profile and other factors the Credit Union deems appropriate. The margin for your account will be disclosed in a document provided when your account is opened. The total of the index plus the amount the Credit Union adds is the Annual Percentage Rate. The Annual Percentage Rate is divided by 12 to produce the monthly Periodic Rate. The adjustment of the Annual Percentage Rate affects your entire outstanding balance and is effective for the second full statement cycle following the calculation date. The minimum Annual Percentage Rate on your account is 8.75%. We will review your credit profile from time to time and may adjust the amount of the margin (and the resulting Periodic Rate and Annual Percentage Rate) based on your credit profile.

†The nominal rate is established by adding a margin to the Prime rate. Rates vary based on term of loan. Other terms and conditions apply, see the credit union for details.

‡Loans are secured by an agent's Termination Payment Provision (TPP). Other terms and conditions apply, Fees and other costs may apply; i.e. Allstate processing fee of \$1,080, etc. Contact the Credit Union for details.

§Loans secured by Termination Payment Provision (TPP). Maximum loan amount not to exceed 80% of TPP for borrower with a 680+ credit score.

¶Borrow up to \$15,000 for new computers, including software and peripherals, new office furniture, other business equipment, etc. Borrower is responsible for any UCC filing fees.

‖The nominal rate is variable and subject to change on the first of each month. The rate is established by adding a factor (based on borrower's credit profile) to the 26-week Treasury Bill rate, rounded up to the nearest ¼%.

‗Maximum loan amount is \$50,000.

‡Loans are secured by an agents Contract Value. Rate varies based on the term of the loan. Other terms and conditions apply, see credit union for details.

§Maximum credit limit \$300,000

¶Loans are secured by the District Managers Contract Value. Other terms and conditions apply, contact the credit union for details.

‖Maximum loan amount is \$200,000.

‗Loans are secured by an agent's book of business. Other terms and conditions apply, see credit union for details.

‡No annual fee. 25-day grace period for purchases. Credit limits to \$25,000. No Credit Union fees for cash advances.

§Fees include: Loan origination fee of 1% of loan, appraisal fee, filing fees, title fee, and all environmental fees. Subject to Credit Union confirming value.

¶The share account Base Rates and Annual Percentage Yields shown are the prospective rates and yields the Credit Union anticipates for the applicable Dividend Periods.

‖Preferred Agency Staffing Loans are secured by Contract Value. Rate varies based on borrower's qualifications. Maximum loan amount \$15,000.00 per hire / \$45,000.00 maximum TOTAL loan amount, not to exceed 80% of available Contract Value. Minimum loan amount \$500.00. Existing staff who were hired 90 days before loan application may also qualify. Offer letter, to be provided, must include new hire name and hire date. Other terms and conditions apply, see Credit Union for details.

‗90-day deferment period followed by a 6-month amortization period. The deferral period will only apply to the first installment for loans funded under this program.

‡Maximum loan amount not to exceed 80% of the available Contract Value for borrower with a 680+ credit score. Rates and terms may vary based on a borrower's credit qualifications.

§The share account Base Rates and Annual Percentage Yields shown are the prospective rates and yields the Credit Union anticipates for the applicable Dividend Periods. Dividends are calculated by the daily balance method.

¶Dividends will be compounded daily and credited monthly.

‖Minimum loan amount \$20,000.

‗Loan proceeds will be used solely for defined "Appointment Agreement" purposes.

‡Maximum credit limit \$50,000.

